

March 17, 2022 Resolution Number: 793-22

Vision/Mission

<u>Vision</u>

We aspire to be a source of pride for the region.

Mission

- We are dedicated to providing safe, accessible, convenient, and efficient public transportation services to Spokane region's neighborhoods, business and activity centers;
- We are leaders in transportation and a valued partner in the community's social fabric, economic infrastructure, and quality of life.



Organizational Priorities

- Ensure Safety
- Earn and Retain the Community's Trust
- Provide Outstanding Customer Service
- Enable Organizational Success
- Exemplify Financial Stewardship



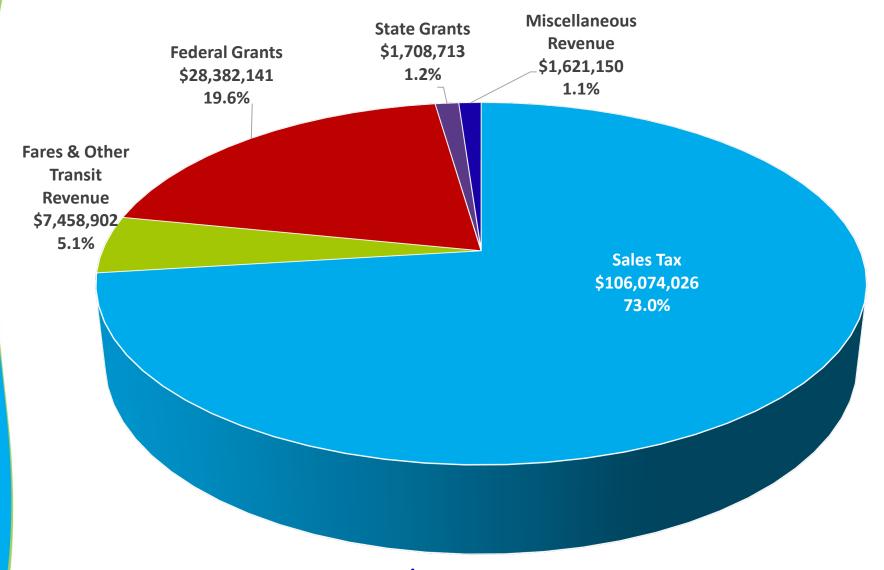
2022 Budget Guidance

- Foster and Sustain Quality
- Maintain a State of Good Repair
- Recover Ridership
- Proactively Partner in the Community
- Advance and implement High Performance Transit (HPT)
- Ensure Financial Resilience through Sustainable Planning that Avoids Debt





2022 Operating Revenues



\$145,244,932



2022 vs 2021 Operating Revenue Budget

2022 Operating Revenue

2021 Operating Revenue

Operating Revenue Change

\$145,244,932

\$ 96,994,755

\$48,250,177

(49.7% Increase)



Revenue – Sales Tax

For 2022, sales tax revenue is budgeted 3% over
 2021 projected levels as detailed below.

2020 Actual Nov – Dec	\$16,140,358
2020 Actual Nov-Dec @ 3% increase	\$16,624,569
2021 Actual Jan - Oct	\$86,359,923
2021 Projected	\$102,984,492
2022 Budget 3% over 2021 Projected	\$106,074,026



Revenue – Fare & Other Transit

- Fare revenue of \$7,458,902 based on:
 - Current Fare structure
 - Ridership Changes Assume continuing recovery from 2021 as ridership slowly regains

Mode	2021 Projected	Adopted 2022 Budget	2022 Change
Fixed Route	5.0M	6.3M	26.0%
Paratransit	249K	277K	11.2%
Vanpool	70K	88K	25.7%

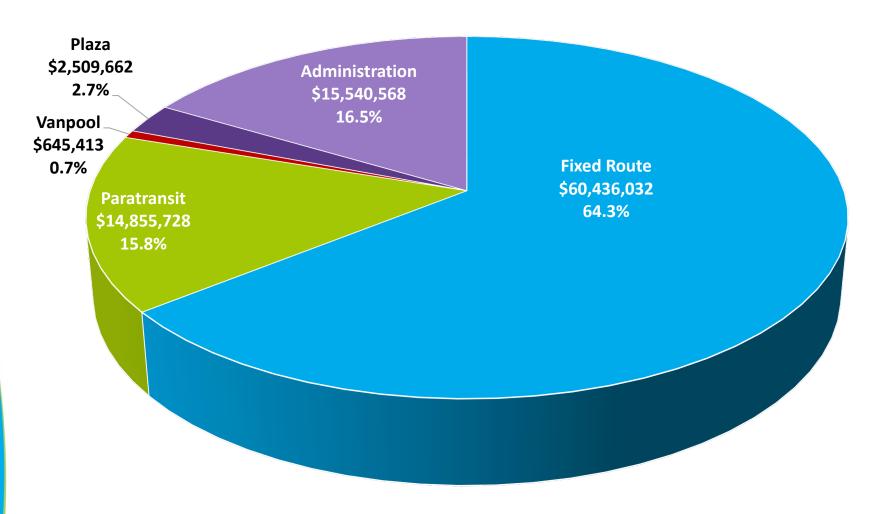


Revenue - Grants and Miscellaneous

- Federal grants of \$28,382,141
 - 5307 Formula funds \$8,422,729
 - Federal stimulus packages
 - CRRSAA final draw \$3,940,465 fully drawn in 2022
 - ARP initial draw \$16,018,947 remaining \$19,959,412 to be drawn in 2023
- State grants of \$1,708,713
- Miscellaneous revenue of \$1,621,150



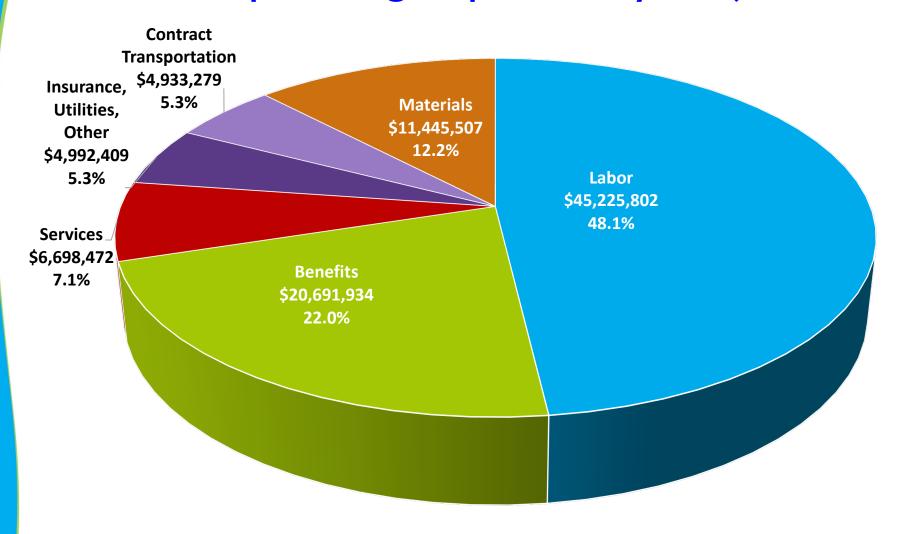
2022 Operating Expenses by Division



\$93,987,403



2022 Operating Expenses by Object



\$93,987,403



2022 vs 2021 Operating Expense Budget

2022 Operating Expense Budget

\$93,987,403

2021 Operating Expense Budget

\$82,229,691

Operating Expense Change

\$ 11,757,712

(14.3% Increase)



2022 Operating Expense Changes

Object	2021 Budget (Rounded)	2022 Amended Budget (Rounded)	\$ Change (Rounded)	Increases/(Decreases >\$100,000	5)
Labor/Benefits	\$58.2M	\$65.9M	\$7.7M (13.2%)	Labor Retention & Recruitment Incentives Medical/Dental Retirement (PERS/FICA)	\$ 3.2M \$ 3.1M \$ 1.1M \$ 0.3M
Services	\$5.3M	\$6.7M	\$1.4M (26.4%)	Consulting (IS/Planning/Maintenance) Professional & Tech Fees (IS, Planning) Temporary Help (Cleaners, Customer Service, Plaza Labor)	\$ 0.9M \$ 0.4M \$ 0.1M
Contracted Transportation	\$3.9M	\$4.9M	\$1.0M (25.6%)	Paratransit Contracted Service Fuel	\$0.9M \$0.1M
Materials	\$10.4M	\$11.4M	\$1.0M (9.6%)	Facilities Supplies (Maintenance) Furniture/Fixtures/Small Equipment Vehicle Repair Materials Fuel	\$ 0.3M \$ 0.2M \$ 0.2M \$ 0.3M
Insurance Utilities Other	\$4.4M	\$5.0M	\$0.6M (13.6%)	Utilities Property & Liability Insurance Training/Meetings/Travel	\$ 0.2M \$ 0.2M \$ 0.1M
Total	\$82.2M	\$93.9M	\$11.7M (14.3%)		

Expenses – Personnel

<u> </u>				
Division	2021 Positions	Additions	2022 Positions	
Fixed Route	290 FT Coach Operators 25 PT Coach Operators 188 FT Other 503	Supervisors (4 – Hire Q4) Coach Operators (Net 3 - Hire Q3) Lead Vehicle Technician General Repair Vehicle Technician Building Specialist – Graphics Printing (Hire Q4) Customer Service Representative Parts Clerk	296 FT Coach Operators 22 PT Coach Operators 197 FT Other 515	
Paratransit	52 FT Van Operators 2 PT Van Operators 41 FT Other 95	Van Operator (Net 3 – Add back 2021 Temporary Reduction of 9 unfilled positions) Journeyman Vehicle Technician	56 FT Van Operators 1 PT Van Operators 42 FT Other 99	
Vanpool	2 FT		2 FT	
Administrative	65 FT <u>1</u> PT 66	Training Manager Purchasing Manager (Hire Q2) Real Estate Development Manager (Hire Q3)	68 FT <u>1</u> PT 69	
Total	638 FT 28 PT 666	FT Additions PT Reductions	661 FT <u>24</u> PT 685	

FT = Full time PT = Part time



Expenses - Compensation

Employee Group	# Of Employees (September 2021)	Contract Term	2022 General Wage Increase
ATU 1015 (Fixed Route Operators, Maintenance, Facilities & Grounds, Customer Service & Clerical)	426	April 1, 2020 to March 31, 2023	2.0%
AFSCME 3939 (Paratransit)	66	July 1, 2021 to June 30, 2024	3.0%
ATU 1598 (Fixed Route & Paratransit Supervisors)	26	February 1, 2021 to January 31, 2024	2.0%
Management & Administrative	87	At Will	3.0%
Total	605		

Expenses – Benefits (Medical & Dental)

Plan	2022 Premium % Increase	# of Employees Enrolled (as of Sept 2021)
Premera	9.9%	196
Kaiser Core HMO	5.5%	50
Kaiser Buy-Up HMO	5.5%	301
Kaiser CDHP	5.5%	26
Washington Dental	3.9%	564

Retirement

- Employer's retirement contribution rate
 - 10.25%
- Employee's contribution rate
 - PERS I 6.0% on-going (statutorily set)
 - PERS 2 6.36% (legislatively set)
 - PERS 3 Varies 5% to 15%

The Washington State Pension Funding Council approved the reduction to the 2021-2023 state retirement plan rates effective 7/1/2021. The state Legislature included the approved rates as part of the biennial budget for 2021-2023.



Expenses – Fuel

	Ave			
	2020 Actual	2021 Budget	2022 Budget ¹	Total Fuel Budget (approximate)
Diesel	\$1.44	\$2.73	\$2.85	\$3.9M
Gasoline	\$1.91	\$2.94	\$3.21	\$0.7M
Total				\$4.6M

¹ Energy Information Administration October 2021 forecast with 1/4 standard deviation

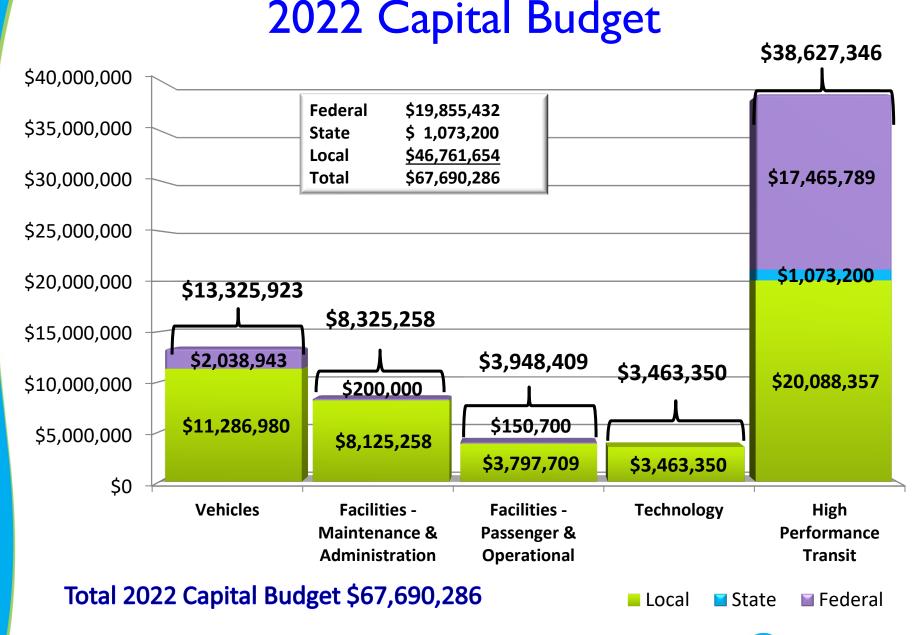


2022 Capital/Fleet Replacement Contribution Budget

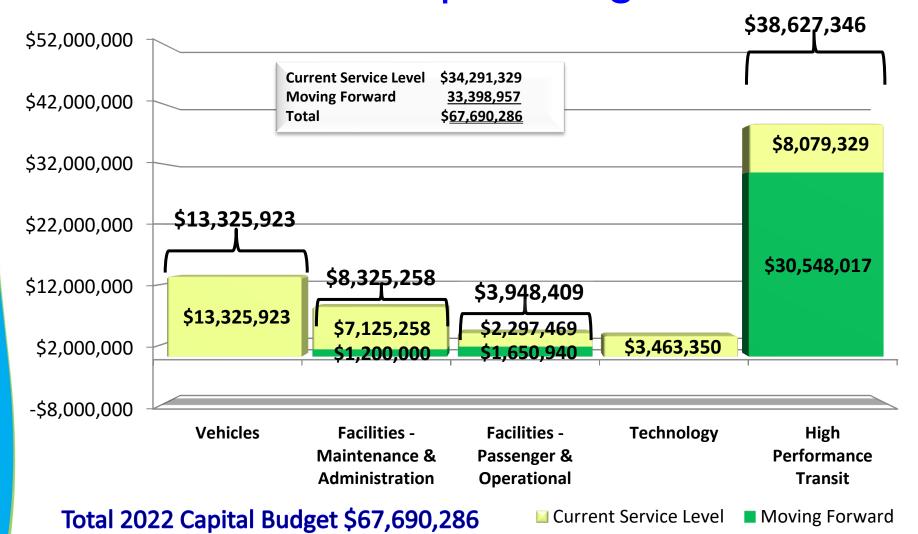
Funding Source	Amount	% of Total
Federal	\$19,855,432	29.3%
State	\$1,073,200	1.6%
Local (includes \$9,051,977 from Fleet Replacement Fund)	\$46,761,654	69.1%
2022 Capital Total *	\$67,690,286	
Fleet Replacement 2022 Contribution	\$ 8,624,427	
Total 2022 Capital/Fleet Replacement Contribution Budget	<u>\$ 76,314,713</u>	

^{* 2022} capital budget was increased by \$2,214,508 from 2022-2027 CIP which was included in the TDP to account for cost increases and timing of projects – 2022 capital in CIP was \$65,475,778





2022 Moving Forward vs Current Service Level Capital Budget



Budget Comparison 2021 to 2022

		2022 Amended	\$ Change from	% Change from
	2021 Budget	Budget	2021 Budget	2021 Budget
Estimated Revenues:				
Fares & Other Transit Revenue	\$7,909,947	\$7,458,902	(\$451,045)	-5.7%
Sales Tax	78,486,526	106,074,026	27,587,500	35.1%
State Grants	802,308	1,708,713	906,405	113.0%
Miscellaneous Revenue	1,444,761	1,621,150	176,389	12.2%
Federal Grants	8,351,213	28,382,141	20,030,928	239.9%
Subtotal: Operating Revenues	\$96,994,755	\$145,244,932	\$48,250,177	49.7%
Federal Capital Revenue	\$36,229,851	\$19,855,432	(\$16,374,419)	-45.2%
State Capital Revenue	2,604,909	1,073,200	(1,531,709)	-58.8%
Subtotal: Capital Revenue	\$38,834,760	\$20,928,632	(\$17,906,128)	-46.1%
Total Revenue	\$135,829,515	\$166,173,564	\$30,344,049	22.3%
Decrease in Cash Balance*	18,316,262	4,128,552	(14,187,711)	-77.5%
Total Source of Funds	\$154,145,777	\$170,302,116	\$16,156,339	10.5%
Estimated Expenditures:				
Fixed Route	\$55,669,975	\$60,436,032	\$4,766,057	8.6%
Paratransit	12,847,071	14,855,728	2,008,657	15.6%
Vanpool	603,027	645,413	42,386	7.0%
Plaza	2,317,546	2,509,662	192,116	8.3%
Administration	10,792,072	15,540,568	4,748,496	44.0%
Total Operating Expenses	\$82,229,691	\$93,987,403	\$11,757,712	14.3%
Capital Expenditures - Includes FR & PT Fleet	\$71,916,086	\$67,690,286	(\$4,225,800)	-5.9%
FR & PT Fleet Replacement Allocation	-	8,624,427	8,624,427	100.0%
Total Use of Funds	\$154,145,777	\$170,302,116	\$16,156,339	10.5%



2022 Cash and Reserve Analysis

	2022 Amended
	Budget
OPERATING ACTIVITIES	
Revenue (excluding capital grants)	\$145,244,932
Operating Expense	(93,987,403)
Revenue Over / (Under) Operating Expenses	51,257,529
CAPITAL ACTIVITIES (Local Funds)	
Purchase of Property, Plant, and Equipment	(37,709,677)
FR & PT Fleet Replacement Allocation	(8,624,427)
Total Local Cash Used for Capital Activities	(46,334,104)
NET INCREASE IN CASH	4,923,425
CASH (Projected beginning 2022)	138,965,875
CASH (Projected ending 2022)	143,889,300
BOARD DESIGNATED AND OTHER RESERVES	
Operating Reserve (15% of Operating Expenses)	(14,098,110)
Risk Reserve	(5,500,000)
Right of Way Acquisition Reserve	(4,950,000)
Claims Reserve - L&I required	(357,000)
Total Board Designated Reserves	(24,905,110)
2022 Estimated End of Year Cash Balance After Reserves ¹	\$118,984,190

¹ Estimated end of year cash balance after reserves are used for future capital expenditures included in the 2022-2027 Capital Improvement Plan as well as to support future 2025-2035 strategic planning initiatives to be defined. This excludes the projected end of year cash balance in the Fleet Replacement Fund projected to be \$12,860,434 as of December 31, 2022.



Budget Process Timeline

Date (2021)	Action
October 6	2022 Draft Budget-Operating & Capital presented to the Planning & Development Committee
October 21	2022 Draft Budget-Operating & Capital presented to STA Board
November	Citizen and Employee Outreach
November 3	2022 Proposed Budget-Operating & Capital & 2022 Strategic Plan presented to the Planning & Development Committee
November 18	Public Hearing for 2022 Proposed Budget-Operating & Capital
	Board adoption of the 2022 Action Plan
December 1	Recommendation of 2022 Final Proposed Budget-Operating & Capital presented to the Planning & Development Committee
December 16	Board adoption, by resolution, of the 2022 Operating & Capital Budgets
March 17, 2022	Board adoption, by resolution, of the 2022 Amended Operating & Capital Budgets



2022 Amended Operating & Capital Budgets

Adopted by STA Board Resolution 793-22 on March 17, 2022

Source of Funds		Use		ınds
Revenues	\$145,244,932		Operating Expenses	\$ 93,987,403
Capital Grants	\$ 20,928,632		Capital Projects	\$ 67,690,286
From Cash Balance	\$ 4,128,552		Fleet Replacement Allocation	\$ 8,624,427
Total Source of Funds	\$170,302,116		Total Use of Funds	\$170,302,116